



# Leidos Pulse

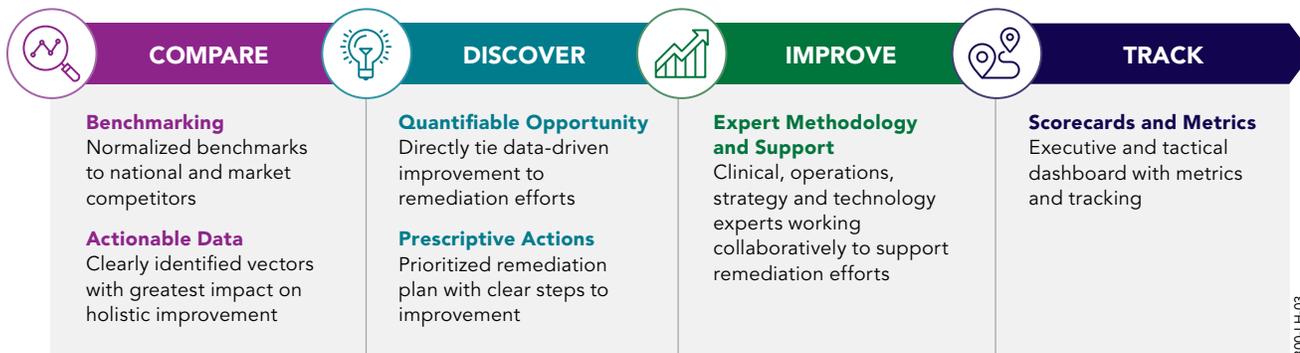
## Data-Driven Performance Improvement Solution

### Sustainable revenue, cost, market share, and quality improvements

Healthcare organizations today are faced with a variety of complex challenges that are impacting organizational performance. An aging population, declining reimbursements, an increased focus on quality and patient satisfaction, and shrinking hospital margins are putting significant pressure on healthcare organizations to deliver improved care at the lowest possible cost. As such, healthcare leaders are being pressed to improve financial, clinical, and operational performance in new ways.

#### THE PULSE APPROACH TO TRANSFORM PERFORMANCE

Leidos Pulse is a data-driven, integrated, and cross-functional approach to driving operational and clinical performance improvement. The Pulse solution and methodology is delivered in four phases of work: COMPARE, DISCOVER, IMPROVE, and TRACK.



800-LH-03



## COMPARE. DISCOVER. IMPROVE. TRACK.

Our Pulse methodology enables organizations to strategically identify opportunities for clinical and operational performance improvement. Taking a holistic view of enterprise performance, we integrate clinical, financial, supply chain, pharma, and ambulatory analysis to help drive change. Our approach combines our data expertise, deep domain experience, and targeted data analytics to achieve sustainable clinical and operational improvements tied to measurable outcomes.



We work collaboratively with you through each phase of the methodology to build a path to sustainable improvements. The key goal of each phase is outlined below.

- ▶ **COMPARE** provides clinically- and risk-adjusted data that compares current performance to cohorts to identify opportunity within vectors, or service lines.
- ▶ **DISCOVER** defines a metrics-driven and measurable set of prioritized remediation plans with a focus on improving market share and top line revenue, reducing cost-per-case, length-of-stay and readmissions, all while optimizing care paths and transitions of care.
- ▶ **IMPROVE** transcends traditional consulting services that provide disruptive and untenable assessments and leverages our deep experience in implementation services by deploying physicians, nurses, supply chain experts, and strategic consultants to help implement customized and targeted remediation plans, as well as change management.
- ▶ **TRACK** lets executives and tactical leaders monitor success, leading to sustainable change and the ability to be agile in remediation efforts.

## THE LEIDOS PULSE ADVANTAGE

Our innovative Pulse solution provides unique value and several advantages over traditional and disruptive approaches to improvement. Pulse advantages include:

- ▶ Utilizes a data-driven, prescriptive approach for opportunity identification to ensure accurate and timely focus on those areas that will have the most material impact on the organization's strategic goals
- ▶ Use of a peer-reviewed and validated analytical algorithm that adjusts data based on risk and clinical factors to provide accurate and comparative benchmarking that is actionable toward improvement
- ▶ Comparative peer groups are customizable to include national benchmarks or specific regional organizations to provide a clear understanding of the competitive landscape
- ▶ Identifies specific areas of improvement, even down to the DRG and physician level, with metrics to help prioritize impacts
- ▶ Employs deep playbook expertise to help determine the root causes of performance challenges with commensurate remediations that improve upon clinical and operational workflows and processes
- ▶ Includes dynamic reporting dashboard to model, monitor, and maintain performance impacts
- ▶ Can be integrated with other implementation and performance improvement initiatives

### FOR MORE INFORMATION

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