



Roy Stevens

**EXECUTIVE VICE PRESIDENT
CHIEF OF BUSINESS DEVELOPMENT & STRATEGY**

Roy Stevens currently serves as Leidos' Chief of Business Development and Strategy, where he oversees business growth, account management, marketing, communications, and U.S. government legislative affairs. With 30 years in the aerospace and defense industry, he is responsible for the long-term growth of the company including the development of the strategic plan and vision. This includes the management of a \$125 billion pipeline and annual contract awards exceeding \$14 billion. Prior to this, he was Senior Vice President of Business Development and Strategy for Leidos' Defense and Intelligence Group where he was responsible for military and intelligence community customers both in the U.S. and abroad. This includes all four U.S. military services and substantial work within NATO, Australia, Israel and the Middle East.

Ahead of Leidos' 2016 merger with Lockheed Martin's Information Systems and Global Solutions (IS&GS) division, Stevens spent 20 years with Lockheed Martin. There, he served in a variety of executive level positions both in program execution and business development, for multiple lines of business spanning federal civilian, missiles and fire control, and rotary and mission systems.

Stevens has also served in various operational roles overseeing large, complex programs as well as portfolios of programs in the defense and government sectors. These programs have delivered missile production, C4ISR, information technology transformations and air traffic management capabilities. While in strategy and business development, he was responsible for qualification and capture of new business opportunities as well as long-term strategy for portfolios in various business segments. Stevens has also been integral to the merger and acquisition of several companies during his career.

Significant portions of Stevens' career have been spent on engagements with customers across the globe. He has delivered programs in more than 20 different countries, including both direct commercial and foreign military sales (FMS) projects. These projects have spanned from missile development and production to command and control to logistics to complex information technology delivery for all four branches of the armed services, as well as civilian agency customers.

Stevens has served on multiple Boards of Directors, including most recently, the Washington DC Chapter of AFCEA. He holds a Bachelor of Science degree in Finance from Oregon State University and a Master of Business Administration degree from Washington State University.